

Message Text

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44

ORIGIN STR-04

INFO OCT-01 ARA-06 IO-13 ISO-00 STRE-00 SSO-00 NSCE-00

USIE-00 INRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00

EB-07 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04 NSAE-00

NSC-05 PA-01 AID-05 CIEP-01 SS-15 ITC-01 TRSE-00

PRS-01 SP-02 FEAE-00 OMB-01 EUR-12 /100 R

DRAFTED BY STR/BASTEINBOCK/TK

APPROVED BY STR/SLLANDE

EB/OT/GCP:RREIS

LABOR:HFIEKOWSKY (INFO)

COMMERCE:LMURPHY (INFO)

AGRI:RHARPER

TREASURY:EFROST

----- 108547

O R 241632Z NOV 76

FM SECSTATE WASHDC

TO USDEL MTN GENEVA IMMEDIATE

INFO AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: TROPICAL PRODUCTS -- MEXICO

1. DURING NOVEMBER 19 FOLLOW UP IN MEXICO CITY TO SECRETARY BETETA--AMBASSADOR DENT DISCUSSION, HECTOR HERNANDEZ AND ASSISTANT STR LANDE AGREED THAT IT WOULD BE VERY USEFUL IF ONE COULD COME UP WITH A TROPICAL PRODUCTS PACKAGE EARLY IN THE LOPEZ-PORTILLO ADMINISTRATION AS A CONCRETE EXAMPLE OF THE ADVANTAGE OF A MORE PRAGMATIC POLICY. GARRIDO'S
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ASSISTANT, RODRIGUEZ, WHO WAS TAKING A SICK GARRIDO'S PLACE,

ALSO AGREED.

2. BASIS OF PACKAGE COULD BE RECENT LIBERALIZATION MEASURES UNDERTAKEN BY MEXICO. FOUR OUT OF SIX OF OUR INDUSTRIAL TROPICAL PRODUCTS REQUESTS OF MEXICO WERE INCLUDED IN THOSE MEASURES. USDA IS ANALYZING THE LIBERALIZATION MEASURES TO DETERMINE IF ANY OF THEM MEET OUR REQUESTS OF MEXICO IN THE AGRICULTURAL AREA. TO CONCLUDE PACKAGE, WE MIGHT ASK THAT ADDITIONAL PRODUCTS FROM OUR REQUEST LIST BE LIBERALIZED; THAT ASSURANCES BE GIVEN THAT LIBERALIZATION WOULD NOT BE NEGATED THROUGH NEW TARIFF INCREASES; AND THAT LICENSING WOULD NOT PREVENT US FROM TAKING ADVANTAGE OF THE LIBERALIZATION. AFTER ANALYSIS, WE MIGHT DECIDE (A) TO ASK THAT ADDITIONAL PRODUCTS FROM OUR REQUEST LIST BE LIBERALIZED, (B) TO FIND OTHER PRODUCTS OF VALUE TO US, OR (C) TO FIND

ADDITIONAL PRODUCTS ALREADY LIBERALIZED THAT WOULD BE OF VALUE TO US. WE WOULD NEED SOME SORT OF GUARANTEE THAT IF WE ACCEPT A DEAL BASED ON THEIR LIBERALIZATION, THE GOM WON'T INCREASE PROTECTION ON THE PRODUCTS. ROBINSON

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